## Teaching Learners How to Navigate Difficult Conversations

BCH Academy for Teaching and Educational Innovation and Scholarship





Wednesday, September 11, 2019

Noon Seminar



#### Faculty

- Stephen D. Brown, MD
  - Associate Professor of Radiology, BCH, HMS
  - Director, Institute for Professionalism and Ethical Practice (IPEP)
- Meghan Sullivan, MSW
  - Department of Social Work
- Miya Bernson-Leung, MD, EdM
  - Associate Program Director, Child Neurology Residency Training Program, BCH
  - Associate Medical Director, Continuing Medical Education, BCH



#### Learning Objectives

By the end of this seminar, learners will be able to:

 Reflect on an approach to teaching learners how to navigate difficult conversations

 Identify key teaching points about communication in difficult conversations

 Formulate strategies for developing educational programs in communication skills



#### Agenda

12:00-12:15 Facilitated video-based exercise

12:15-12:30 What to teach; how to teach it

12:30-12:55 Build a program

12:55- 1:00 Key takeaways



#### Suggestions For Watching Video

- Specific objective:
  - What are the key teaching points?
  - How would you teach them?
- The purpose is NOT to depict "the Way" or to decide what these practitioners could have, or should have, done differently or better
- Invitation to watch this video in a way that might be different for you.
- Our brains are wired to go to be judgmental did I like this, is it any good?
  - Highly edited conversations
  - View in light of specific objectives



#### Spina Bifida: Crystal Coleman

21 year old living with her friend, Jackie

- First pregnancy, not in contact with her family or baby's father
- Referred by primary OB for detailed ultrasound b/c of elevated alpha fetal protein that indicates increased possibility of an open neural tube defect



#### Spina Bifida: Crystal Coleman

- Ultrasound at 20 weeks and 5 days shows male fetus with lumbosacral myelomeningocele (spina bifida) at midlumbar spine, with associated brain anatomic abnormalities and mildly dilated ventricles;
  - neurodevelopmental prognosis is uncertain.
- In this situation, some women might continue the pregnancy, some might discontinue the pregnancy, some might opt for prenatal (intrauterine) repair.



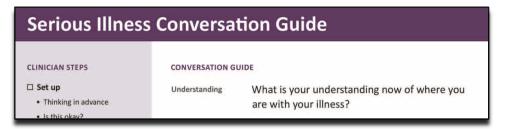
#### Learning Objectives

 Identify key teaching points about communication in difficult conversations

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#### Checklists, Scripts, and Mnemonics



SPIKES—A Six-Step Protocol for Delivering Bad News: Application to the Patient with Cancer

- Conversational structure
  - Beginning, middle, and end
  - Upstream and downstream context
- Practical words and phrases
  - "what is your understanding"
  - "I wish that things were different"





#### The Script

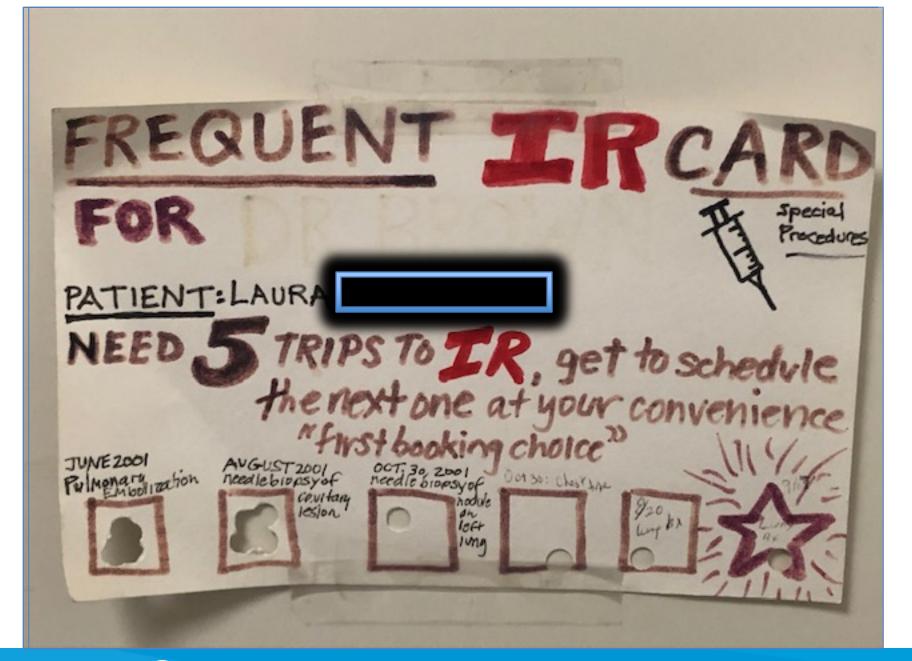


- "In medical school we're taught to follow a script."
- "But then the script ends..."
- "Just like that, I was in over my head. I had no script..."

Brody, BA. The Script. N England J Med 355(10), Sept 7, 2006.









#### Relational Competency: The Art of Communication

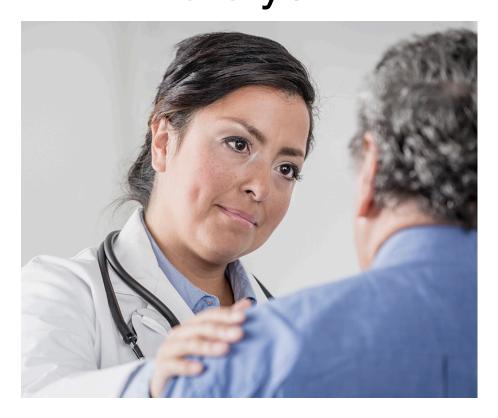


Relational skills require relational learning





# Key Point 1: Ask learners to consider: How would you want the information conveyed if it were you?





#### Key Point 2:

### Ask learners to identify common traits of good communication with patients

- Sensitivity
- Courtesy
- Compassion / empathy
- Appropriateness



Gunderman, AJR 2001





## Key Point 3: Ask learners to consider elements of nonverbal communication





## Key Point 4: Ask learners to consider elements of verbal communication

- Content:
  - What you say
- Tone:
  - How you say it
- Clients:
  - Who you say it to
- Partners
  - Who is with you
- Pitfalls
  - How to avoid and recover





#### Key Point 5: Help learners to anticipate questions, and emotions, concerns







#### Key Point 6: Know the key points you want to target





#### General Pedagogical Considerations

- How long a session?
- Didactic and educational media supplements
- Group discussion triggers
- Learner cohort
- Platform
  - Live simulations: group vs. group/individualized vs. individualized
  - Video-based: in-person vs. online
  - Role-play
- Creating topics and scenarios
- Faculty
- Actors
- Facilitated, reflective, peer-peer, group, active (adult) learning
- Safe learning space





### What pedagogical approach should be used?

- Depends on
  - Budget
  - Resources
  - Scalability
  - Learner cohort
  - Educational objectives



#### **Exercise**

- Situation: The hospital has set the goal of improving its communication with families about determination of death by neurologic criteria (DNC; sometimes called "brain death")
- How would you teach learners about this difficult conversation?



#### Takeaways

